

Overview

Headquarters: Rochester, NY

- Over 500,000 end points deployed globally
- 17+ Years of Profitable Growth, debt free
- Geo-Redundant, Worldwide SuperPOP Data Centers
- Cisco Premier Certified Partner
- Service Coverage in over 200 countries



Services Sold

- Global Cisco Webex Calling, Webex Contact Center, Webex Meetings/Teams
- Microsoft Teams Direct Routing Certified Partner
- In-Country Dial Plans with Calling Line ID and Special-Digits, and Emergency Services Compliance
- Global PSTN Replacement in over 80 countries
- Cloud Calling PSTN Partner for Cisco Webex Calling VAR
- Global DID/DDI and Number Porting
- Global SIP Trunking – Avaya, Cisco, Microsoft
- Global Managed SD-WAN+
- Global Managed Security+
- Global MPLS, DIA, Broadband, and BYO MPLS
- Global Service Delivery/Deployment and End-to-End 24/7 Support

Elevator Pitch

OneStream Networks is purpose-built for enterprise-grade cloud-based SIP trunking, SD-WAN, Cloud PBX and Contact Center services. With availability in 200+ countries, global strategic peering networks, geo-redundant POPs and multi-provider MPLS transport options, OneStream delivers unparalleled scope and reach for SIP trunking and Cloud PBX/UC/CC services. OneStream has become the standard for enterprise customers, VARs, and agents looking to create cost-savings, consolidation, vendor reduction and simplified management for single site and multi-site, multi-national voice applications. Customers and VARs/Agents count on OneStream for certified solutions (Cisco and others) and best-in-class performance, reliability and support.

Key Features/Differentiators

Global Presence: Global data centers and local peering relationships globally (200+ countries)

Global Origination: Port existing numbers and/or assign new DID/DDI numbers globally

Call Termination: In-country toll free and special digit localization

Global Localization: UCaaS endpoints and SIP trunks customized to the country of deployment, i.e. in Germany, expect German text on display and German prompts in voicemail. Also expect to “hear” the appropriate ring tones when calling out or when being called... as you would expect from the legacy provider

Resilience and Reliability: Multiple core data centers are HA and Geo-Redundant for maximum performance and business continuity

Digital Transformation: Crawl-Walk-Run strategies that enable customers to migrate from traditional to Next Generation cloud-based voice and collaboration solutions

Ideal Customer Profile

- Multiple locations, domestically or multi-nationally
- 100+ employees
- Seeking digital transformation for Voice, Data Network, Security, etc.
- Is deploying a geographically distributed premise-based voice solution such as an Avaya, Cisco, or Microsoft and requires a trusted PSTN provider for ALL locations
- Desires a fully managed Cloud PBX solution across ALL locations

Qualifying and Technical Questions

Business Big Picture Questions

- How many vendors do you manage for voice, data and CPE across your network?
- How many different PBX manufacturers and vendors are in the mix?
- Are you considering migration to the cloud?
- Is your trunk-capacity requirement determination calculated per location; potentially causing over-trunking when considering the entire voice community at large?
- Are you having difficulties finding competitive solutions in certain locations/countries?

Technical Questions

- Phone system types per location, numbers of end points per location
- Business-critical features and requirements per location (i.e. IVR, Contact Center, Failover, etc.)
- Concurrent call requirements per location
- Bandwidth requirements per location for voice, data and Internet
- Suppliers and supplier types (voice, Internet, MPLS, CPE vendor)
- Wish list of desired features and functions (what's missing today?)

Did You Know?

OneStream Networks Account Teams are available to directly support you and your customers with on-site discovery and solution design.

For product information, partnering or pricing.
800-869-0315 or **+1-585-563-1850**, press **option 2**

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